



RANKOIL ENERGY DMCC

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## Chairman Message

Energy Trading is the thrust of our Business, in today's world energy is the life blood of all communities; it is a prerequisite for achieving sustainable development and prosperity.

Since the inception of Rankoil Energy DMCC, the company having maintained its Propensity towards achieving the goal of a premier position in petroleum & petrochemical products our success is inextricably linked to our professional and technical capabilities and to our team of highly committed, skilled, and trained staff.

Clients are our masters and their satisfaction had always been and will remain our core business philosophy and motivation. Our success is anchored on the skills, market intelligence, and worldwide resources we deploy to add value to our clients, Stakeholders and to optimize the value chain. In addition, we have strong support from our suppliers, refineries, and manufacturers who give us access to the wealth of knowledge and products.

I hope to build on our past success and maintain the excellent reputation that our team has worked hard to achieve. We will continue to strive for quality and excellence in all aspects of our work and are very optimistic about the future; I hope that our successful trade history will give you confidence in business dealings with us.



A tall, modern skyscraper with a curved facade and many windows, set against a clear blue sky. The building is reflected in the water in the foreground.

# Almas Tower

A stylized world map showing the continents in white against a light blue background.

## About Us

**RANKOIL ENERGY DMCC**, is an eminent and foremost name registered in the Dubai Multi commodities center UAE, established in 2012 as Multi commodities trading company having its office in Almas Tower JLT, and is a leading provider of petroleum & petrochemical products like oil, gas, oil accessory products, chemical raw material, polymers, minerals and other basic resources in commodity center.

We supply a full range of energy products to various customers in both developed and underdeveloped countries. None of the work is too big or too small.

Rankoil energy brings the same level of quality products and industry expertise to every single project. For the above-mentioned energy clients. Including:

- Crude oil
- Condensate
- LPG
- Gas oil, Fuel oil
- Base oil, Rubber process oil
- Bitumen

RANKOIL ENERGY also provides cost-effective chemical raw material to those chemical industry clients, various types of polymers as well sulfur. In recent years, our main market target scope area is focused on China, Southeast Asia, Vietnam, Cambodia, South Asia, India, Pakistan, Africa Uganda, Djibouti, Kenya, Ethiopia, and so on.

Through these years of effort, Rankoil Energy as a very professional, diversified comprehensive commodity trading company, is becoming the supply resources of strong partners and agents.

We continually convey the competitive products to the target market. Through our professional team, efficient services, reliable quality. It will be our pleasure that we are becoming a communications bridge for your target goals.





## Why Us

RANKOIL ENERGY DMCC is a comprehensive, integrated commodity trader, provides flexible business services for different types of customers and its stakeholders in different areas and products. Our key strengths which make us A far better choice than our competitors are International quality products, Rigorous quality check procedure, Talented workforce, Timely deliver, Highlighting features of all products.

### Strategy

Real-time grasp of international energy trends. We deeply analyze the customer's requirements and use the geographical advantage of energy supply in the Middle East to solve the problem of “how to buy” for the clients.

### Quality Policy

The Management, technical, and other professional team members lead the organization successfully. The team members are each well-versed in their fields, and they work in close coordination with international quality standards.

- International quality products
- Rigorous quality check procedure
- Talented workforce
- Sophisticated manufacturing unit
- Timely delivery





## Our Business

**RANKOIL ENERGY DMCC** is a successful trading company with extensive experience acquired over the years and supplemented by reliable supply sources and a trusted customer base to meet the challenge of the current business contests. We guarantee that we develop business with the support of our strong partners and reliable resources. And we are always looking to improve the growth opportunities for our customers.



## Main Products

### Crude Oil

Our main source is from Middle East Persian gulf area as well as Africa main oil produce country, there are different types of crude oil such as light crude oil API 30-35, heavy crude oil API 25 below and API from 25-30 which is called intermediate crude oil.

### Condensate

It is main raw material for domestic PX program and it is one of the major exports of energyproducts in Middle East, The main component is the mixture of C5-C11 hydrocarbons, and less hydrocarbons greater than C8.

### LPG

The main suppliers are from Qatar and Saudi Arabia. The pricing is according to Saudi Aramco CP. The main component are propane and butane.

### Gas Oil

One of the most actively traded oil products, gas oil is the underlying in a key International Petroleum Exchange (IPE) futures contract, including 10ppm also used for home heating purposes, stationary equipment.

### Fuel Oil

Use as raw material for refining, such as Iraq CST180. The Russian M100 is one of market favored products.

### Base Oil

We can supply Group I SN150/SN500/SN650, Group II N500/N150, Group III 4CST/6CST/8CST which is important basic raw material to produce lubricants .

### Bitumen

Middle East is the major bitumen supplier for Europe, Asia and Africa. Bitumen annual production capacity is up to 4.1 million metric tons. And it is a stable quality and different grade bitumen, such as 40/50, 60/70, 85/100.

### RPO

We are able to supply low viscosity and high viscosity RPO from Middle East refinery, Which is important basic raw material for rubber, tire and shoes industries.

### Sulfur

Sulfur is using in world wide production, Millions of tons of sulfur are produced each year, mostly for the manufacture of sulfuric acid, which is widely used in industry.

### Lubricants

Royale is our own brand name which include engine oil,hydraulic oil,grease etc.we can do OEM as per buyer's request.

**Fertilizer:** Urea Granular

**Polymer :** PP, PE, PET, ABS, PC, PA6, PMMA ,EVA, TPO, EPDM

**PU chemical:** TDI/MDI



## Our Performance

We are making a fast growing in names of direct supply and sales, but our plan is going further to cooperate more with oil and gas companies worldwide, both as a supplier and as a buyer. We work with energy partners, investors, contractors, proactively assessing their assets, portfolios, investment strategies and to develop business synergies, technologies, and skills for achieving maximize value. We also offer multidisciplinary services to the energy sector with prime focus on the upstream and downstream oil and gas industry. And we have gathered a lot of strong partners on basis of our high quality products and service in the past few years.



## Our Culture

We are guided by our mission and core values and believe that our success and rapidly development definitely benefit from them. we ensure that we will keep continuous improvement by culture following.

## Vision

Our vision is simple but ambitious:

To become one of the worlds' leading independent trading oil companies. To achieve this, we are implementing an ambitious program across our license areas, capitalizing on the breadth of our team's experience and our extensive knowledge of the regions in which we operate.

## Mission

RANKOIL ENERGY DMCC is committed to being one of the best energy traders of the new world by providing highly quality products and services for world-wide partners and customers.



## Core Value

Safety, trust quality, responsible are our company cor value. They are most important elements to expand our business world-wide traders, ans it is also fundamental promise we deliver to our customs.we trust them and we choose them.

## Customer Care

We aim to meet variety of needs from customers. We provide all of our customers with the most exceptional levels of customer service which is based on professional team and reliable products.



## Loyal Employees

Our success benefits from our professional and committed staff. We are also committed to creating cooperation and healthy culture environment for all of our staffs. It proves that loyal employees could bring you success.

